



## Duet Enterprise and SharePoint 2010 Provide a Portal into the World of Procurement

**Solution:** Cordis myPurchase Procurement Portal

**Solution Overview:**

The Cordis Procurement Portal application makes it easier to purchase goods and services by guiding the requisitioner through the purchasing process, whilst at the same time, encouraging collaboration with their colleagues and keeping them informed of Procurement activity.

**Partner Name:** Cordis

**Partner Website:** [www.cordissolutions.com](http://www.cordissolutions.com)

**Country or Region:** Europe and US

**Industry:** Software

**Partner Profile:**

Cordis has been built from the ground up to deliver on a simple promise. We reduce the time to deliver benefits. Our Duet solutions are designed to work with our customers' existing IT investments and deliver more value from them. We work in areas that customers are striving to address and provide solutions that reduce barriers to adoption. By using software from Cordis, customers realise benefits faster and more cost effectively than before.

**Software and Services:**

- Procurement Portal
- Employee Lifecycle Management
- Customer Supplier Partner Management
- Cash Management / Collection
- Budget Spend Approval and Management
- Portfolio, Project & Contracts Management

"The Cordis Procurement Portal for SAP provides companies with an innovative approach to simplifying the procurement process within SRM or ECC. Simple user interfaces and a guiding buying procedure will ensure user adoption, reduce change management costs and increase compliance to preferred supply agreements."

Ben Tempest, Excelerated Sourcing

With an increased focus on Procurement and spend, companies are looking for innovative use of technology to ensure adoption of processes that help reduce maverick spend and buying costs.

### Business Needs

In recent years, Procurement has been highlighted as a key strategic function for most organisations. Category Managers are tasked with delivering measurable bottom-line savings to the business as well as making decisions around supplier risk.

To realise benefits identified by the Category Managers, a streamlined procurement process is required. Providing requisitioners with a simplified user interface and guiding them through transactional activity is paramount to ensuring compliance with agreed processes and preferred supplier agreements.

Typically, software which is

deployed by businesses is complicated and assumes that the user has advanced knowledge of both the system and the process they have to follow. This is not always the case and companies find themselves having to re-train users on a frequent basis to improve compliance. Many requisitioners will be familiar with online shopping at home and can do this without any formal training. This concept needs to be applied to the world of business procurement in order to ensure compliance and process efficiency.

As well as simplifying transactional activity, it is also important to encourage open collaboration

For more information about Duet Enterprise, visit: [www.duet.com](http://www.duet.com)

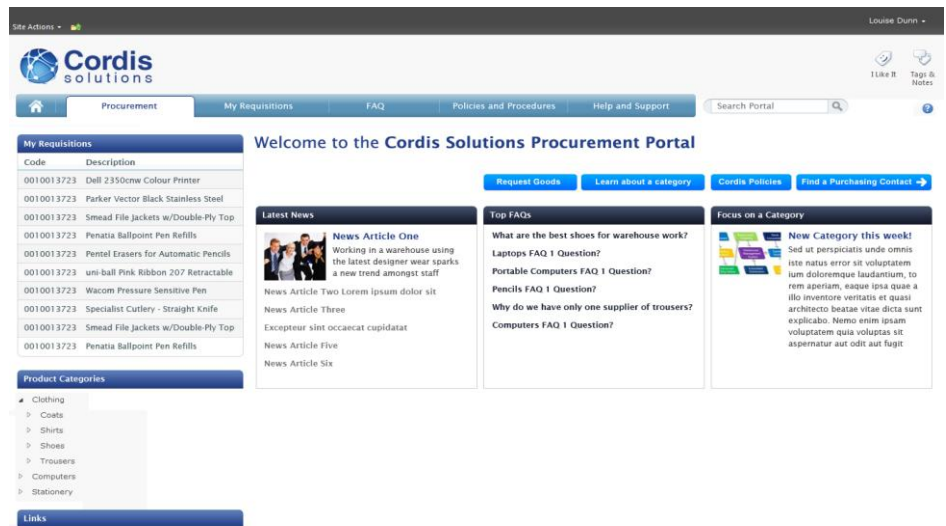
between peers:

- Procurement need a central location where they can showcase the work they are doing – requisitioners need to be aware of new contracts and suppliers, and also need to be aware of the associated benefits to ensure adoption of the new agreements.
- If suppliers are not performing, Procurement needs to be made aware so that action can be taken.
- If requisitioners have questions for Procurement, this should be effectively facilitated.
- Documentation, such as policies and procedures and training materials, is important and needs to be managed and stored in a central location so that the most recent version can easily be located.
- Requisitioners should be able to review products and suppliers, and share this information as it may be beneficial to others.

## Solution

To address the points raised above, Cordis has built the myPurchase application. Developed using Microsoft SharePoint 2010, requisitioners can carry out purchasing transactions and benefit from collaboration and document management functionality. Duet Enterprise is used to handle integration with existing SAP procurement systems such as SAP ERP or SRM.

At the start of the process, the requisitioner is presented with a



Procurement homepage. From here, a product search can be initiated either by browsing through a product category hierarchy, or by entering a keyword.

Product Category landing pages will provide the requisitioner with instructions on how to order products, news articles relating to the category, FAQs, the ability to contribute to discussions online, view most purchased products and also get information about preferred suppliers. Instant Messaging functionality will also be available if they have a question for the relevant member of the Procurement team.

When the requisitioner selects a product, it can be added to a shopping basket before being sent to the SAP system to create a requisition or shopping cart. Prior to this, requisitioners will be able to read product reviews and ratings to help them make a more informed decision. Then once purchased, they

can create product reviews online, so that their peers can benefit from their experiences.

## Benefits

The Cordis myPurchase application provides a central hub for all employees who are involved in the procurement process. Deployment of the application will deliver:

- Guided buying process to make sure requisitioners know exactly how to purchase items and who to purchase them from.
- A simple user interface will reduce the change management and training effort and increase user adoption.
- Effective document management will mean users can easily locate documents and be confident they are reading the latest version.
- Collaboration – FAQs, Discussions, Instant Messaging and product reviews will mean that requisitioners can make informed decisions.